



The Southland Export Forum extends this invitation to join us on Tuesday July 26th 2011.

If you are in—or work with the Southland Export sector this evening is designed to provide you with tools to Mitigate credit risk -

Secure export contracts and access trade finance

The evenings speakers will be

- **Tim Robertson of the NZ Export Credit Office**
- **Gary Cross, HSBC's Head of Trade and Supply Chain.**

- **Are you considering exporting to new markets or pitching to new buyers?**
- **Have buyers requested extended repayment terms that can stretch your working capital requirements?**
- **Do you know how trade credit works and what risks are covered?**
- **Are you aware of the trade credit tools available that can assist you with funding?**

Discover how the trade finance tools offered by New Zealand Export Credit Office and HSBC assist exporters, buyers and banks to mitigate trade credit risks, access finance and grow international trade.

Venue: The White Heron Function Centre, Tweed Street

5.30pm Meet for Drinks & Nibbles | 6.00pm Presentations begin

This event is being hosted by the Southland Export Forum —There is no cost to attend

RSVP by 14th July 2011

FAX YOUR REGISTRATION TODAY 03 218 7927

Register Online at : www.commercesouth.com (Chamber Events)

or Ph: 03 218 7188



Company: _____

Contact : _____ Phone: _____

Email: _____

Attendees:

1: _____ 2: _____

3: _____ 4: _____